

French elegance seeks suitable plugs to ignite sparks.



We bring together what belongs together.



Your perfect match.

Every automotive brand is unique. This not only applies to the unmistakable design of each vehicle, but also to the parts and components fitted within.

We know that when repairing, servicing and maintaining vehicles, the most important thing is not to use any old spare parts, but original parts.

While the vehicle manufacturer is one way to source spare parts, so too is Schäferbarthold:

We are the only real alternative to vehicle manufacturers.

The OE-FIT brand offers original-quality spare parts that meet the manufacturer's specifications yet also offer several advantages in terms of quality, scope of delivery, warranty, packaging and labelling similar to the OE – and an additional return of at least 35 percent.

Since we have partnered car dealers and authorised workshops for decades, we offer superior original-part quality with our OE-FIT+ brand.

Let us advise you so you can benefit from OE-FIT.

We look forward to your enquiry.







EDITORIAL

ORIGINAL

PSA (Peugeot/Citroen) | Cam belt set | OE no. 16 545 127 80



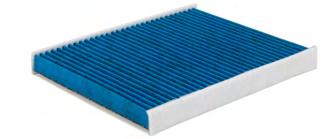


ORIGINAL

FORD | Passenger compartment filter | OE no. 2 495 322







ORIGINAL

OPEL | Fuel filter | OE no. 98 202 263 80







ORIGINAL

BMW | Disc pad set | OE no. 34 21 6 862 202







Can you see a difference?

If you said "no", then you'd be right. Whether cam belts, filters or disc pads – the spare parts supplied by the vehicle manufacturer and our OE-FIT+ brand are **absolutely identical** and meet the same high quality specifications.

Through OE-FIT+, we offer **BER original spare parts** as an alternative to the manufacturer. The expected quality and performance remain unchanged, plus there is a guaranteed additional return from which your business benefits.

We offer our highly profitable original parts for the following vehicle manufacturers: BMW, Citroën, Ford, Mercedes, Opel, Peugeot, Renault and Volkswagen.

ORIGINAL VS. OE-FIT



QUALITY

SCOPE OF DELIVERY

WARRANTY FOR COMPREHENSIVE SAFETY

AS SET OUT BY THE VEHICLE BLOCK

THAT MATCHES THE VEHICLE MANUFACTURER







YOUR (BENE)FITS

From bleed screws to spark plugs, our OE-FIT range has the right spare parts to hand. Our comprehensive portfolio is complemented by six benefits from which you and your business will noticeably profit.







PACKAGING OPTIONALLY AVAILABLE SIMILAR TO OE

LABELLING OF THE GOODS AS PER THE VEHICLE MANUFACTURER

ADDITIONAL RATE OF RETURN

Large selection combined COMPARED TO FACTORY PRICE



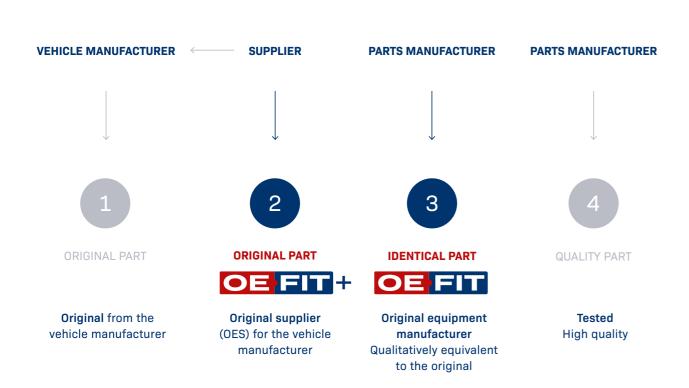
OVERVIEW OF ADVANTAGES



QUALITY

While a quality promise is good, strictly adhering to the highest quality standards is better. That is why we base the quality of our spare parts on the strict specifications set out in the 2002 motor vehicle block exemption regulation. This procedure is our company's ultimate guiding principle when it comes to your safety.

OPTIMUM PRICE-PERFORMANCE RATIO OFFERING OUTSTANDING QUALITY



ORIGINAL SPARE PART BER (EU) 1400/2002

Through OE-FIT, we always guarantee quality that matches the original part.

The vehicle manufacturer lays the foundation for this with their quality requirements and specifications – and we are guided by these. We ensure that our products meet the requirements set out for maintaining and servicing vehicles. Using these parts does not damage the reputation enjoyed by the network of authorised workshops. We do not offer items that do not meet our high standards.



SCOPE OF DELIVERY

So that a workshop's day-to-day business can run smoothly, it is imperative that any spare parts that are ordered are delivered in the usual quality and in full. That is why our Product Management team ensures that you always receive the correct scope of delivery as specified by the vehicle manufacturer.



By showing absolute precision and the utmost care, we ensure that your spare parts are complete before every delivery. In doing so, we are guided by the vehicle manufacturer's respective OE numbers and ensure the scope of delivery is correct by means of electronic parts catalogues/sample comparisons. As such, we rule out the possibility of missing parts and help to ensure that your workshop runs smoothly. Unpleasant surprises arising from missing screws or seals are therefore avoided.

SCOPE OF DELIVERY AS PER THE VEHICLE MANUFACTURER

QUALITY SCOPE OF DELIVERY



PACKAGING

We offer a large proportion of our product range in packaging similar to that used by the OE. The familiar image in the warehouse is thus retained and our OE-FIT spare parts fit seamlessly into any parts already stored.



We know that spending a long time trying to find spare parts is not only annoying, but also prevents workshops from running smoothly. That's why tidy spare parts warehouses are needed, which offer employees guidance and quick access to the parts they require.

For this reason, we provide a large proportion of our range in packaging similar to the OE for you. This makes it easier for you to find your way around the warehouse and helps you to find the spare parts you need quickly.



LABELLING

To ensure the greatest possible degree of accuracy and transparency, we affix goods labels to our packaging as per the vehicle manufacturer's specifications. As an additional service, we offer you the option of customising the goods labelling according to your wishes and specifications.



For example, we can include important additional information such as your item numbers and your storage location separately. The information can also be shown on invoices and delivery notes. The goods labelling includes:

- QUALITY STATEMENT
- PACKAGING UNIT
- DESIGNATION
- ORDER NUMBER AS A BARCODE
 OE NUMBER OF THE VEHICLE MANUFACTURER
 - ADDITIONAL INFORMATION FROM THE VEHICLE MANUFACTURER
 - OE NUMBER OF THE VEHICLE MANUFACTURER AS A BARCODE

GOODS LABELLING PACKAGING



WARRANTY

Your safety is our primary concern. That is why we not only commit ourselves within the framework of statutory product liability, but also offer you a comprehensive guarantee on our spare parts. They are based on the applicable valid conditions set by the vehicle manufacturer and include labour costs as well as consequential damages.

> However, should a complaint arise, we guarantee it will be processed without difficulty and, after examination by our trained staff, we will find an adequate solution for you straight away - unbureaucratic, fast and accommodating. This makes our warranty promise stand out.

> There is no alternative to quality. To establish the relevant internal conditions for this, the entire company has been certified according to DIN EN ISO for over 25 years. This ensures an ongoing process seeking improvement and monitoring - aligned to your requirements and needs.

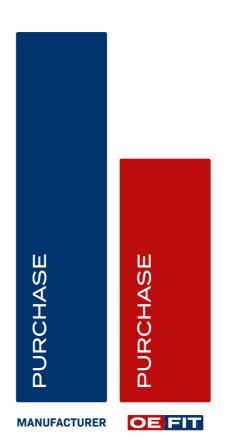






ADDITIONAL RATE OF RETURN

Not only do we guarantee you quality, but an additional return on your investment based on your current factory price, too. For example, we take into account your dealer bonus and seasonal promotions offered by the vehicle manufacturer. As such, we ensure that you still benefit from an additional return on investment despite manufacturer discounts.



35% saving

Example calculation: With a required spare parts volume equating to €100,000, this results in an additional return of €35,000.

> **35% AVERAGE ADDITIONAL RETURN GUARANTEED**

FITting returns in all circumstances.

We guarantee you an immediate additional return - no ifs, ands or buts. Among other things, this is possible because we are part of the powerful NEXUS buying group.

NEXUS is an internationally active buying group for car parts, which commands a strong position when it comes to price negotiations. We pass on any price advantages arising from this partnership to you to optimise your return.

PRICE ADVANTAGE/ADDITIONAL RETURN

You ask, we answer!

What do I have to consider in terms of storage and numbering?

We recommend numbering and storing spare parts separately. In this way, not only is usage recorded under its own number range, but ordering requirements can also be recognised in good time and specifically controlled. We will happily print your article trade goods numbers or storage locations on the goods label, delivery note and/or invoice.

What needs to be taken into consideration when passing on the costs of parts acquired from you?

We recommend including the following statement when invoicing: "The marked parts are approved for use in the authorised workshop given their high quality." Alternatively: "The marked parts are spare parts to be used by authorised workshops in accordance with the BER." If desired, this can be further supplemented by adding: "...in accordance with guidelines to EU Regulation No. 461/2010 (BER)."

Is it possible to integrate OE-FIT items into our dealer management system?

Yes, many successful integrations have demonstrated this is possible. We would be happy to show you tried-and-tested solutions that meet your individual requirements.

How does purchasing from you affect my automatic parts replenishment?

A justified question. At the beginning, you will have a double stock due to the parts supplied by the vehicle manufacturer and our items. However, this will balance out over time (about three months), as the original numbers are no longer required so often and are thus also replenished less and less frequently. As a positive side note, your cumulative warehouse value will reduce. You will therefore have more liquidity thanks to the price advantage afforded by the spare parts purchased from us.

Do you have any further questions? We'd be delighted to answer those, too! Simply get in touch with us, we look forward to advising you.

OUR TEAM OF EXPERTS

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Stuttgart-based beauty seeks suitable wishbone to keep a relationship on track.



We bring together what belongs together.



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THE ONLY REAL ALTERNATIVE TO THE ORIGINAL.

